

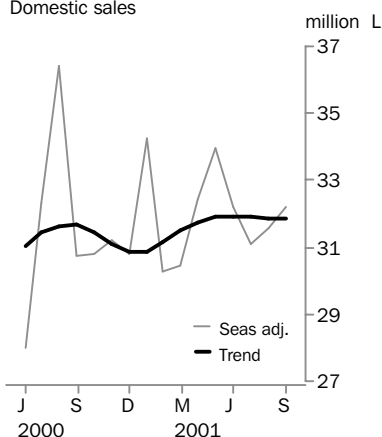


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) MON 5 NOV 2001

Australian produced wine

Domestic sales



SEPTEMBER KEY FIGURES

TREND ESTIMATES

	Sep 2001 '000 L	% change Aug 2001 to Sep 2001	% change Sep 2000 to Sep 2001
Australian produced wine			
Domestic wine sales	31 854	-0.1	0.6
White table wine sales	16 388	-0.1	0.9
Red and rosé table wine sales	10 546	0.4	1.6

SEASONALLY ADJUSTED

	Sep 2001 '000 L	% change Aug 2001 to Sep 2001	% change Sep 2000 to Sep 2001
Australian produced wine			
Domestic wine sales	32 211	2.1	4.7
White table wine sales	16 717	6.1	5.1
Red and rosé table wine sales	10 817	6.2	6.4

SEPTEMBER KEY POINTS

TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine decreased slightly in September 2001 to 31.9 million litres. The September estimate is 0.1% lower than in August but 0.6% higher than in September 2000.
- The trend estimate for white table wine decreased 0.1% on August 2001 but increased by 0.9% on September 2000.
- The trend estimate for red and rosé wine increased 0.4% on August 2001 and by 1.6% on September 2000.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total sales of Australian produced wine is 32.2 million litres, up 2.1% on August 2001. The rise over the last 2 months has been 3.7% and follows a fall of 8.5% over the previous two months.
- The seasonally adjusted estimate for white table wine and red/rosé table wine increased in September by 6.1% and 6.2% respectively.

ORIGINAL ESTIMATES

- In original terms, 32.0 million litres of Australian produced wine was sold domestically during September, down 0.5% on August 2001.
- Exports of Australian produced wine for September 2001 were a record 45.4 million litres and exceeded total domestic wine sales by 13.4 million litres. Total wine exports for the twelve months ended September 2001 is 18.7% higher than the corresponding period a year earlier.

- For further information about these and related statistics, contact Daryl Evans on Adelaide 08 8237 7656 or the National Information and Referral Service on 1300 135 070.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
October 2001	3 December 2001
November 2001	9 January 2002
December 2001	5 February 2002
January 2002	4 March 2002
February 2002	3 April 2002
March 2002	6 May 2002

CHANGES IN THIS ISSUE

There are no changes in this issue.

ANNUAL PRODUCTION AND INVENTORIES UPDATE

Preliminary results are now available from the 2000-2001 Wine Statistics collection which includes Australian winemakers who crushed between 50 and 400 tonnes of grapes during the year. There were 160 winemakers in this category crushing 26,216 tonnes of fresh grapes. This comprised of 16,373 tonnes of red grapes and 9,843 tonnes of white grapes. Although wine production is not collected from these winemakers, it is estimated to be 18.4 million litres (based on an extraction rate of 700 litres per tonne). These results represent only marginal movements on 1999-2000.

Indications are that strong growth in wine production occurred in the 2001 vintage. This can be attributed to the good winter and spring rains which were generally experienced across the major winegrape producing regions of Australia. Heat and drier conditions in early 2001 were followed by reviving rains in late February, March and April which especially assisted the red grape varieties.

Preliminary results from the 2000-2001 Wine and Spirit Production and the Inventories of Australian Wine and Brandy collections will be available in the near future.

Final results from the 2000-2001 annual wine surveys will be included in the publication *Australian Wine and Grape Industry, 2001* (Cat. no. 1329.0) which is scheduled for release on 29 January 2002.

Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for white table wine in glass containers less than 2 litres increased by 0.8% on August 2001 and by 2.8% on September 2000. This series has increased for eight consecutive months (rising 5.5% overall). The trend estimate for red and rosé wine increased 1.3% on August 2001 and by 3.5% on September 2000. This series has increased for five consecutive months (rising 4.9% overall).

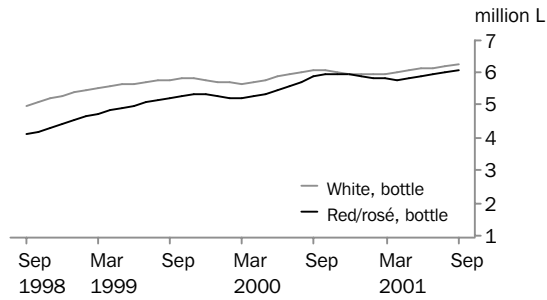
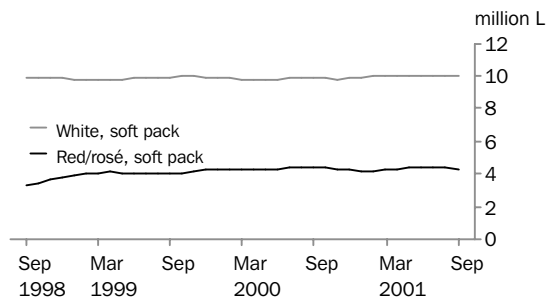


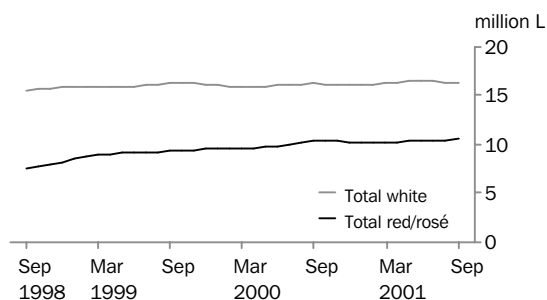
TABLE WINE, SOFT PACK CONTAINERS

The trend series for sales of white table wine in soft packs has decreased for four consecutive months, by 0.9% overall. The trend series for sales of red/rosé in soft packs decreased by 2.3% on September 2000.



TOTAL WHITE AND RED/ROSÉ TABLE WINE

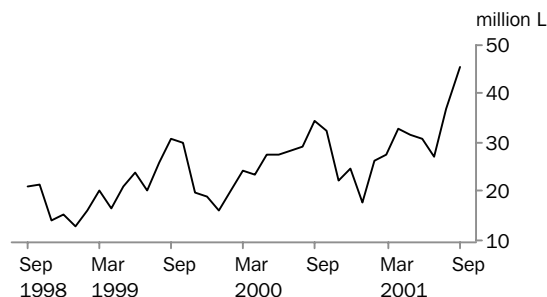
The trend series for total white table wine increased by 0.9% on September 2000. The trend estimate for total red/rosé wine has increased 1.6% over last year.



EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

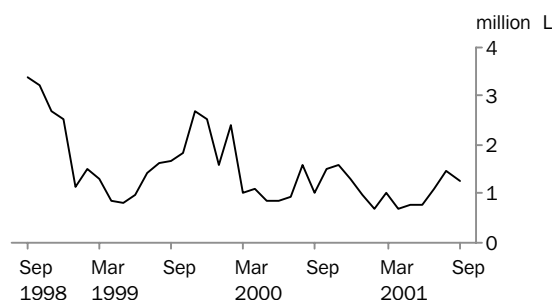
EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for September 2001 shows record exports sales of Australian produced wine of 45.4 million litres valued at \$208 million. The volume and value of exports are up 22.5% and 14.1% respectively on August 2001. Compared to September 2000, wine exports have increased in volume and value by 32.3% and 25.3% respectively. The average value of wine exported in September 2001 was \$4.59 per litre, down from \$4.85 per litre in September 2000. Exports of wine to the United Kingdom increased 8.0 million litres (42.2%) from August 2001.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, Australian imports of wine was 1.3 million litres in September 2001, down 13.0% on August 2001 but up 26.2% on September 2000. The average value of wine cleared for home consumption was \$8.18 per litre, up from \$8.02 per litre in September 2000.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the September quarter 2001 shows that wine available for consumption in Australia decreased 4.1% on the same quarter in 2000. Domestic sales of Australian produced wine decreased 4.5% while wine imports increased 9.3%. Total disposals of Australian produced wine increased 6.7% over the same period in 2000 with exports rising 19.1%.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
1998-1999	348 349	24 255	372 604	216 149	564 498
1999-2000	369 271	19 607	388 878	284 935	654 206
2000-2001	384 102	12 773	396 875	338 299	722 401
Sept Qtr 2000	101 575	3 500	105 075	91 926	193 501
Sept Qtr 2001	96 989	3 827	100 816	109 460	206 449

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....				TABLE-RED AND ROSÉ WINE.....				
	Total wine '000 L	Glass less than 2 litres(a) '000 L	Soft packs(b) '000 L	Other containers(c) '000 L	Total '000 L	Glass less than 2 litres(a) '000 L	Soft packs(b) '000 L	Other containers(c) '000 L	Total '000 L
ORIGINAL									
1998-1999	348 349	63 354	117 954	7 000	188 310	53 713	44 564	811	99 088
1999-2000	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053
2000-2001	384 102	74 123	121 707	3 189	199 019	70 506	53 538	1 517	125 560
2000-2001									
September	32 640	6 513	9 523	312	16 348	6 256	4 765	93	11 115
October	32 512	6 367	10 056	237	16 659	5 821	4 344	98	10 263
November	38 788	7 802	11 492	296	19 590	6 957	4 811	64	11 832
December	39 877	8 215	11 795	388	20 397	6 575	4 410	177	11 161
January	20 307	4 767	7 410	201	12 378	3 022	2 023	56	5 101
February	24 711	5 244	8 662	248	14 155	4 360	3 096	144	7 601
March	31 446	6 102	11 192	183	17 477	5 363	4 450	77	9 890
April	28 910	5 510	9 683	339	15 532	5 394	3 936	118	9 447
May	33 763	5 668	10 318	306	16 292	6 533	5 886	271	12 690
June	32 213	5 242	9 854	345	15 441	6 689	5 319	302	12 309
2001-2002									
July	32 741	5 977	9 948	81	16 006	6 697	5 560	30	12 287
August	32 205	6 134	9 695	99	15 928	6 680	5 081	32	11 794
September	32 043	6 360	9 942	92	16 394	6 476	4 420	190	11 085
SEASONALLY ADJUSTED									
2000-2001									
September	30 753	6 200	9 461	n.a.	15 912	5 834	4 395	n.a.	10 170
October	30 777	5 907	9 931	n.a.	16 055	5 797	4 504	n.a.	10 378
November	31 189	6 072	9 796	n.a.	16 088	5 825	4 444	n.a.	10 280
December	30 809	6 001	9 864	n.a.	16 118	6 171	4 155	n.a.	10 415
January	34 268	7 295	11 994	n.a.	19 351	6 096	4 139	n.a.	10 148
February	30 299	6 095	9 061	n.a.	15 338	6 026	4 020	n.a.	10 170
March	30 476	5 733	9 904	n.a.	15 846	5 227	4 404	n.a.	9 892
April	32 435	6 051	9 951	n.a.	16 512	5 803	4 354	n.a.	10 388
May	33 959	6 199	10 427	n.a.	16 910	5 936	5 534	n.a.	11 668
June	32 212	6 087	9 892	n.a.	16 428	6 163	4 443	n.a.	10 772
2001-2002									
July	31 069	6 236	10 219	n.a.	16 514	5 699	4 433	n.a.	10 204
August	31 557	6 022	9 627	n.a.	15 757	5 877	4 247	n.a.	10 191
September	32 211	6 380	10 132	n.a.	16 717	6 212	4 353	n.a.	10 817
TREND ESTIMATES									
2000-2001									
September	31 677	6 087	9 888	n.a.	16 238	5 868	4 444	n.a.	10 383
October	31 469	6 082	9 870	n.a.	16 187	5 953	4 416	n.a.	10 418
November	31 122	6 032	9 849	n.a.	16 092	5 983	4 342	n.a.	10 358
December	30 870	5 975	9 875	n.a.	16 046	5 962	4 263	n.a.	10 260
January	30 870	5 935	9 923	n.a.	16 065	5 908	4 208	n.a.	10 184
February	31 144	5 940	9 992	n.a.	16 177	5 854	4 206	n.a.	10 181
March	31 496	5 969	10 047	n.a.	16 303	5 812	4 245	n.a.	10 220
April	31 739	6 014	10 069	n.a.	16 394	5 792	4 303	n.a.	10 274
May	31 894	6 068	10 071	n.a.	16 448	5 814	4 352	n.a.	10 344
June	31 941	6 122	10 053	n.a.	16 455	5 875	4 373	n.a.	10 410
2001-2002									
July	31 917	6 169	10 027	n.a.	16 433	5 940	4 373	n.a.	10 460
August	31 875	6 210	10 000	n.a.	16 400	5 999	4 366	n.a.	10 501
September	31 854	6 260	9 981	n.a.	16 388	6 074	4 341	n.a.	10 546

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

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DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

Period	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a/l
1998-1999	287 398	23 920	20 292	12 325	1 447	2 141	824	905
1999-2000	307 091	22 991	18 220	14 352	3 514	2 352	754	837
2000-2001	324 581	22 185	16 706	13 952	3 292	3 011	372	901
2000-2001								
September	27 463	1 788	1 636	1 144	381	203	26	22
October	26 922	1 709	1 946	1 446	273	189	27	145
November	31 422	2 033	2 520	2 099	305	375	33	91
December	31 558	1 854	3 009	2 562	402	465	26	66
January	17 479	1 032	724	634	207	195	35	83
February	21 756	1 260	730	595	208	134	28	80
March	27 367	1 581	1 020	973	265	211	29	81
April	24 980	1 804	866	791	223	219	28	29
May	28 982	2 426	967	858	256	243	31	54
June	27 751	2 274	868	844	223	232	20	79
2001-2002								
July	28 293	2 063	995	889	240	237	25	72
August	27 721	1 829	1 150	992	283	200	30	65
September	27 479	1 716	1 284	1 121	228	189	26	52

(a) Spritzig table wines are included with table wine.

(c) Quantities in which excise duty was paid.

(b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

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DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

Period	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
1998-1999	2 792	5 226	465	7 906	7 532	23 920
1999-2000	2 549	5 008	341	7 796	7 293	22 991
2000-2001	2 327	4 674	353	8 160	6 674	22 185
2000-2001						
September	163	428	36	600	562	1 788
October	197	366	30	540	575	1 709
November	238	511	33	679	573	2 033
December	189	532	31	587	514	1 854
January	138	187	20	376	311	1 032
February	152	203	22	460	423	1 260
March	144	279	20	638	500	1 581
April	194	334	22	693	562	1 804
May	290	514	33	908	682	2 426
June	203	421	32	878	740	2 274
2001-2002						
July	168	386	29	913	567	2 063
August	195	407	33	706	487	1 829
September	157	340	29	696	495	1 716

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	'000
IMPORTS(c) (d)										
1998-1999	n.a.	n.a.	20 136	92	2 915	1 113	24 255	102 498	598	7 528
1999-2000	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
2000-2001	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
2000-2001										
July	258	382	640	6	174	100	920	5 474	24	234
August	348	567	915	10	516	135	1 576	11 880	82	916
September	351	332	683	2	245	74	1 004	8 050	29	448
October	419	483	901	8	455	134	1 499	12 859	46	788
November	435	512	947	12	424	195	1 578	11 350	60	811
December	332	466	798	14	302	200	1 314	9 925	49	1 048
January	252	377	629	7	188	145	970	6 445	60	895
February	180	282	462	3	139	77	680	4 817	43	546
March	235	503	738	25	130	134	1 026	5 887	14	365
April	129	341	469	8	72	129	678	4 279	22	373
May	145	289	434	8	97	221	760	5 228	31	535
June	236	266	502	3	171	92	769	6 016	43	615
2001-2002										
July	303	302	605	19	274	206	1 104	8 635	50	703
August	636	414	1 050	15	255	136	1 456	10 388	39	638
September	499	405	904	13	203	147	1 267	10 368	54	711
EXPORTS(e)										
1998-1999	105 348	100 940	206 287	2 244	6 937	681	216 149	1 067 979	24	246
1999-2000	129 586	143 256	272 842	2 287	9 088	717	284 935	1 372 768	19	243
2000-2001	148 283	180 345	328 627	2 032	6 539	1 101	338 299	r1 751 796	19	286
2000-2001										
July	12 915	14 680	27 595	152	537	126	28 410	145 718	3	61
August	13 295	14 696	27 991	179	897	137	29 203	140 112	1	15
September	16 386	16 420	32 807	209	1 196	101	34 313	166 405	2	11
October	15 279	16 368	31 647	206	719	78	32 649	168 235	2	37
November	10 088	11 250	21 338	146	655	183	22 323	113 866	—	13
December	11 098	12 844	23 941	144	365	45	24 496	131 002	—	—
January	7 124	10 224	17 348	116	169	55	17 689	96 917	3	61
February	11 196	14 612	25 808	224	229	74	26 336	136 063	1	17
March	10 333	16 714	27 047	171	325	65	27 609	152 106	1	29
April	13 977	18 188	32 165	159	401	91	32 816	r 174 896	3	24
May	13 347	17 376	30 722	192	584	74	31 572	165 446	1	8
June	13 245	16 973	30 218	132	462	71	30 883	r 161 030	2	11
2001-2002										
July	r11 859	r14 235	r26 093	176	r 656	51	r26 977	r 140 794	2	17
August	r16 956	r18 880	r35 836	r 268	r 869	r 106	r37 079	r 182 755	—	1
September	21 955	21 721	43 676	224	948	557	45 404	208 436	—	4

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(c) See Explanatory Notes 6 and 7.

(e) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(d) Imports cleared for home consumption, see Explanatory Note 5.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, September 2001

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(c)	Total table	Fortified	Sparkling	Other	Quantity	Value(d)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	15	19	34	1	4	—	39	179
New Zealand	1 247	2 136	3 384	17	110	160	3 671	9 724
Vanuatu	6	5	10	—	1	—	11	36
Total Oceania and Antarctica (a)	1 288	2 178	3 466	18	116	160	3 761	10 132
Belgium and Luxembourg	87	182	269	1	1	—	272	1 171
France	278	166	444	—	5	—	449	1 874
Germany, Federal Republic of	99	544	644	13	—	—	657	3 102
Ireland	297	365	662	9	18	—	689	4 528
Netherlands	357	393	750	—	11	—	762	2 829
United Kingdom	14 802	11 461	26 263	92	596	3	26 954	111 668
Total European Union	16 117	13 436	29 553	133	647	3	30 336	128 094
Norway	21	242	264	—	5	—	268	982
Switzerland	269	308	577	—	—	8	585	3 369
Total Europe and the Former USSR (a)	16 425	14 011	30 436	133	653	10	31 232	132 636
Qatar	3	11	14	—	1	—	15	31
United Arab Emirates	33	17	50	—	3	—	53	234
Total Middle East and North Africa (a)	41	31	72	1	5	—	78	297
Malaysia	35	79	113	—	1	3	117	861
Singapore	65	126	191	—	11	3	205	1 992
Total Southeast Asia (a)	192	274	466	1	14	6	487	3 840
Hong Kong	36	56	92	1	3	—	97	738
Japan	161	213	374	1	82	376	832	2 776
Total Northeast Asia (a)	241	316	557	2	86	376	1 021	4 083
Canada	442	822	1 265	20	17	1	1 302	8 603
United States of America	3 304	4 043	7 347	37	56	2	7 442	48 293
Total Northern America (a)	3 754	4 872	8 626	56	73	3	8 758	57 008
Total Other Regions (b)	14	39	53	13	2	—	68	439
Total All Countries	21 955	21 721	43 676	224	948	557	45 404	208 436

(a) Includes other countries as detailed in Standard Australian Classification of Countries (1269.0).

(c) Includes 'Other table wine'.

(b) Includes ships' stores

(d) Free on board value, see Explanatory Note 6.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania & Antarctica</i>	<i>Europe & the Former USSR</i>	<i>Middle East & North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
1998-1999	23 660	133 143	858	4 298	7 664	45 939	587	216 149
1999-2000	22 219	186 398	1 112	4 839	8 208	61 519	639	284 935
2000-2001	22 194	215 079	1 323	6 054	8 104	84 539	1 006	338 299
2000-2001								
July	1 999	17 919	149	434	523	7 335	52	28 410
August	2 281	20 657	22	387	671	5 135	50	29 203
September	3 078	23 221	96	569	717	6 581	52	34 313
October	1 810	22 199	75	461	692	7 344	69	32 649
November	3 266	11 326	110	517	597	6 376	131	22 323
December	1 021	13 367	93	634	737	8 532	111	24 496
January	922	9 947	165	309	669	5 627	50	17 689
February	1 159	16 329	109	771	601	7 245	122	26 336
March	1 474	16 889	129	521	692	7 795	108	27 609
April	1 259	23 570	121	580	545	6 659	82	32 816
May	1 927	20 270	84	400	726	8 093	73	31 572
June	1 998	19 384	170	472	935	7 818	106	30 883
2001-2002								
July	r2 020	18 054	101	432	639	r5 621	111	r26 977
August	r2 434	r25 573	148	r 516	r 983	r7 353	72	r37 079
September	3 761	31 232	78	487	1 021	8 758	68	45 404

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 97% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

6 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

7 The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

8 For further information on the compilation of Trade Statistics refer to explanatory notes contained in *International Merchandise Trade, Australia* (Cat. no. 5422.0).

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES

9 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

10 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

11 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

12 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

13 For further information, see *A Guide to Interpreting Time Series—Monitoring Trends, an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

ACKNOWLEDGMENT

14 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

15 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

16 Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

ROUNDING

17 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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